

## Message Text

UNCLASSIFIED

PAGE 01 CARACA 09593 010156Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----127976 011456Z /45

R 291812Z SEP 77  
FM AMEMBASSY CARACAS  
TO USDOC WASHDC  
INFO SECSTATE WAHDC 9421

UNCLAS CARACAS 9593

USDOC FOR OED/SIPS STRAUSS LEON

EO 11652 NA  
TAGS: BEXP EAIR VE  
SUBJ: PRODUCT OPPORTUNITY: AIRCRAFT AND EQUIPMENT: AEROPOSTAL

1. LINEA AEROPOSTAL VENEZOLANA (LAV) THE GOV-OWNED DOMESTIC AIRLINE, ANNOUNCED THAT IT HAS ORDERED TWO ADDITIONAL DC-9-50 AIRCRAFT FROM MCDONNELL DOUGLAS, AND SIX ADDITIONAL TWIN OTTERS FROM DEHAVILLAND OF CANADA. THESE PURCHASES BRING THE TOTAL NUMBER OF NEW AIRCRAFT IN 1977 TO THREE DC-9-30, SIX DC-9-50 AND TWELVE TWIN OTTERS.
2. LAV FURTHERMORE ANNOUNCED THAT IT HAS NEGOTIATED A TECHNICAL ASSISTANCE AGREEMENT WITH TRANS WORLD AIRLINE (TWA) ON AVIONICS AND INSTRUMENTS MAINTENANCE. NEGOTIATIONS ARE UNDERWAY WITH NORTH CENTRAL AIRLINES FOR PROVIDING OVER 1,000 HOURS OF SIMULATOR TIME FOR NEW CREWS.
3. TALKS ARE ALSO BEING CONDUCTED WITH AERO SYSTEMS FOR THE ACQUISITION OF A TURBINE TEST STAND. THIS WOULD BRING LAV CLOSER TO ITS OBJECTIVE OF HAVING ITS OWN COMPLETE MAINTENANCE FACILITIES.
4. LAV REPORTS THAT ITS TRAFFIC IS INCREASING AT THE RATE OF NEARLY 30PERCENT PER YEAR. IN VIEW OF VIASA'S (VENEZUELAN

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INTERNATIONAL FLAG CARRIER) CAPACITY SHORTAGE, LAV IS MAKING A BID TO THE GOV TO TAKE OVER VIASA'S CARIBBEAN SERVICE, THUS FREEING VIASA'S DC-8 AIRCRAFT FOR LONG-HAUL SERVICE. VIASA PRESENTLY IS RESISTING LAV'S PROPOSAL BUT MAY EVENTUALLY BE FORCED TO GIVE WAY SINCE VIASA'S TRAFFIC IS ALSO INCREASING SHARPLY, AND THREE NEW DC-10 AIRCRAFT WHICH VIASA ORDERED RECENTLY WILL NOT BE DELIVERED UNTIL 1978-79.

VAKY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
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**Review Markings:**  
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